

CASE STUDY

Delivering the Complete Solution for Cardiac Rhythm Management

Overview

A U.S. medical device company is focused on providing innovative, cost-effective medical technologies designed to transform the treatment of some of the world's most expensive epidemic states. The company was facing health care challenges in today's market; finding ways to prove patient outcomes while reducing costs.

Now multinational, the company is a consistent Top 3 Global Supplier for Cardiac Rhythm Management Devices. Patient transmitted data is uploaded to a proprietary, safe, and secure web-based data management system that is protected with industry-standard safety protocols.

To enable this connected solution, they turned to KORE help deliver the complete solution, allowing for seamless 'out of box' communication with the system as part of the company's comprehensive suite of operations optimization technology.

The Challenge

The company needed a wireless solution for their analog heart monitors.

The Solution

KORE provides a comprehensive service model that included hardware selection and sourcing, wireless connectivity, and ongoing device management and support. We provides patients with a wireless adapter and cellular service allowing analog monitors to transmit wirelessly.

Monitoring provides impact to healthcare

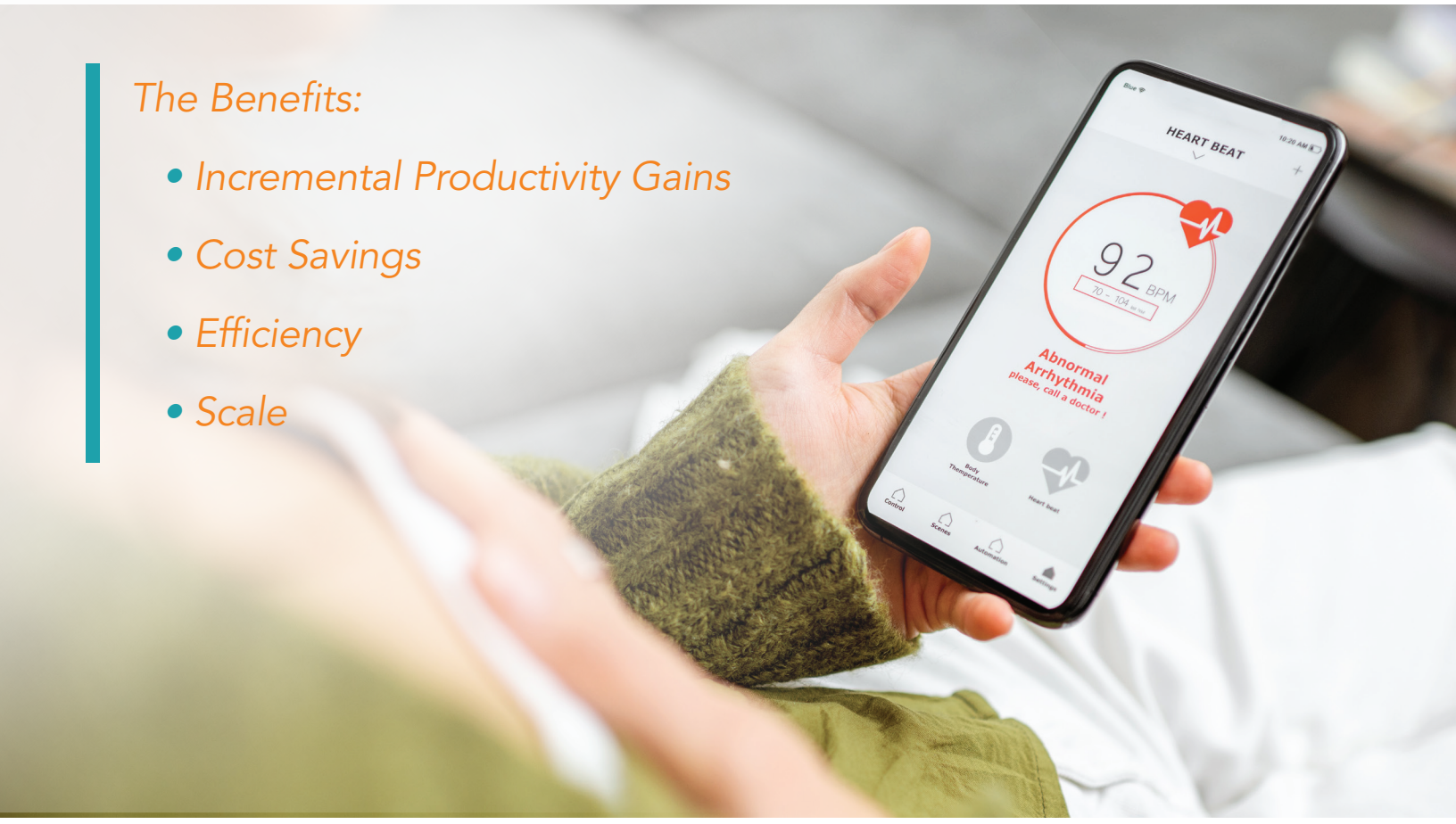
- Reduction in on-site patient visits while maintaining timely access to comprehensive data of the patient's current disease state and implanted device status
- Ability to sell to any patient; regardless of landline support
- Device is programmed to automatically search for and connect to the cellular network
- Increased medical staff efficiency

Long-term impact

- Review data analysis on wireless contracts and hardware solutions
- Partner to negotiate best rates and shared cost savings
- Trusted End of Life Hardware Management; resulting in no loss in business continuity

The Benefits:

- *Incremental Productivity Gains*
- *Cost Savings*
- *Efficiency*
- *Scale*





IoT Managed Services

- Project Management & Trusted Advisor
- Electronic Sourcing & Engineering
- Testing & Validation
- Connectivity
- Ongoing Operations (Wireless Device Management)

About KORE

KORE is a pioneer, leader, and trusted advisor delivering transformative business performance. We empower organizations of all sizes to improve operational and business results by simplifying the complexity of IoT. Our deep IoT knowledge and experience, global reach, purpose-built solutions, and deployment agility accelerate and materially impact our customers' business outcomes.

For more information visit korewireless.com

For more information, reach out to KORE to learn how we can simplify the complexity of IoT for your business.

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