

THE HIDDEN POWER OF



IoT Managed Services

Improved Operational Efficiency

Customers report more than **20 percent improvement** in their operational efficiency by using KORE Managed Services^{1,4}.

Inventory Cost Savings

Reverse logistics and re-deployment resulted in a 40% inventory cost reduction for one customer² and savings of over \$250,000 by another³ with KORE inventory management.

Scalability & Revenue Growth

One customer¹ leveraged KORE to help scale its projected growth in 2023, which has resulted in growth of **10,000 devices** per quarter to **25,000 devices** per quarter in 2023.

IoT can be incredibly complex because it is much more than simply connecting devices to the internet. The way those devices are developed and deployed; regulatory compliance, forward and reverse logistics, inventory management and life cycle management in addition to the data transmission and analytics, all impact the complexity.



KORE visualizes IoT as an iceberg where the top 10 percent of the iceberg is what the IoT user wants to see – the results and analytics to make data-driven decisions. The 90 percent of the iceberg is everything that happens under the surface to support that 10 percent of the iceberg.

We believe that's how it should be, which is why KORE manages the below-the-surface details so our customers can focus on their core business.

Below the Surface Details

IoT managed services is a broad term that encompasses many components. The KORE suite of IoT managed services is comprehensive and encompasses the following three main segments:

Devices and Hardware

KORE offers device development through firmware selection, certification, device procurement, mobile device management, and end-of-lifecycle management.

Connectivity and Network Management

With connectivity management services, including secure provisioning, profile switching and over-the-air (OTA) updates, KORE makes it simple to connect devices and keep them connected securely anywhere in the world.

Forward and Reverse Logistics

To help enterprise companies manage the complexities and costs associated with developing IoT projects at scale, KORE provides ongoing deployment and logistics services, including device configuration, kitting, and global shipping.

KORE has proven track record of providing expert IoT managed services to customers across the globe for a wide range of benefits.

State-of-the-Art Facility for IoT Managed Services



KORE has a 100,000-square-foot facility in Pittsford, New York, dedicated to IoT managed services. It is designed for high volume throughout its shipping, receiving, and warehouse areas and is staffed by professional employees that can scale based on demand. The facility is FDA registered and ISO 9001/13485 certified and can handle high-touch, low-volume to low-touch, high-volume orders and everything in between.

KORE also has additional facilities in Westbury, New York, and in the Netherlands, which is also ISO 9001/13485 certified, to ensure fulfillment across the globe as per international standards.

Need More Insight into Your Deployments?

KORE MODGo, a SaaS-based platform, makes it easy to Manage, Order, and Deploy IoT on the Go, providing organizations with a single solution to simplify the entire process. With MODGo, organizations achieve greater control over their IoT ecosystem, including device deployment, network connectivity, hardware configuration, inventory and order management, device monitoring, lifecycle management and reverse logistics.

[Check out the MODGo demo.](#)

Want more details on IoT Managed Services from the experts? [Check out this webinar.](#)